



AAA Mediation.org™

**FN-1739201 MN-1739201 LN-1739201,
Esq.**

Coppell, Texas



Current Employer-Title Zenith Consulting Mediation & Legal Services - Managing Attorney

Professional Summary Experienced attorney, mediator, consultant, and arbitrator with a multicultural background having lived, studied, and worked in different countries specializing primarily in international and domestic business, information technology and intellectual property law. Highly experienced in the information technology industry, especially expert in outsourcing which involves companies and teams located in various countries. Registered Patent Attorney experienced with filing and prosecuting patents and trademarks with the USPTO.

Profession Arbitrator, Mediator, Attorney, Consultant

Work History Managing Attorney, Zenith Consulting Mediation & Legal Services, 2003-Present; Schwegman Lundberg & Woessner, P.A., 2014-2015; Wipro Technologies, 2005-2007; Threshold Partners, 2003-2005; Infosys, 2002-2003; Indus Systems International, 1987-2000; IBM, 1990-1991; Tata Consultancy Services, 1983-1986.

Experience Management and Consulting Experience:
Experienced in the areas of electrical engineering and software development on various platforms, operating as a senior manager and consultant primarily in outsourcing of Information Technology projects across industries including retail, banking, finance, utilities, law, telecommunications, and transportation with companies and teams located in various countries.

Extensive experience in managing teams of several hundreds of people, both onsite and offshore, supporting the information technology needs of large US corporations, by serving as a liaison between US corporations and offshore service providers, having the background to understand both the technology and the business, and an ability to navigate technological and financial complexity, and further possessing cross-cultural business competency.

Negotiated numerous contracts (especially those involving multi-national / offshore service providers and large US Corporations) and so intimately familiar with the types of disputes that may arise in cross-cultural business transactions and how they can be avoided or resolved due to having knowledge of how contracts are viewed in different cultures.

Intellectual Property Law Experience:

Registered with the United States Patent and Trade Office (USPTO) and leveraged prior IT outsourcing experience to similarly form a relationship with an India-based IP services firm, in order to provide reasonably priced IP services (trademark searches, trademark applications, patent searches, and patent applications) to US clients.

Admitted to practice in the United States District Court for the Eastern District of Texas to provide patent litigation services.

Trial and Appellate Experience:

Started litigating before obtaining a law degree as a pro se where the dockets included hundreds of pleadings in trial court, numerous hearings in trial court (including full-blown trials), appeals before the Dallas Fifth Court of Appeals and the Texas Supreme Court, including mandamuses, resulting in several significant wins in trial and appeals court.

Focused primarily on patent (intellectual property) law, domestic and international business (commercial) law, University Disciplinary Proceedings (Title IX Student Sexual Misconduct Defense), and family law in both transactional and litigation practice.

Designated Higginbotham Fellow by the American Arbitration Association (AAA).

Mediator Experience

Nine years of mediation experience and have conducted dozens of mediations. Mostly mediated in the areas of business-business disputes, business-consumer disputes, personal injury and family law. Have been a party at several mediations, observing the strengths and weaknesses of various mediators, before becoming a mediator.

Representative Issues Handled as a Mediator

Disputes between businesses where a breach of contract was alleged.

Disputes between credit card companies and customers where a customer had run up big balances and was unable or unwilling to pay resulting in the credit card company suing the customer.

Disputes between landlords and tenants where a landlord had withheld the security deposit alleging damages and where the tenant sued in small claims court to recover that security deposit.

Disputes within families involving finances, divorce, child custody, etc.

Disputes between customers and businesses where a customer alleged party was injured while in the premises of the business.

Disputes between customers and insurance companies where a customer alleged party was entitled to more compensation than what the insurance company offered.

Mediator Style & Process Preferences

I use the Evaluative Style of Mediation which is quite similar to Arbitration. Evaluative mediators assist the parties in reaching resolution by helping to “evaluate” the strengths and weakness of the cases and providing impartial insight and analysis as to the issues at hand. The evaluative mediator structures the mediation process, directly influencing the outcome of mediation by helping the involved parties and attorneys re-evaluate their legal positions (based on the facts that have been revealed during mediation), including cost-benefit of pursuing a litigated resolution versus settling in mediation.

I bring to bear the attention to detail as an engineer, understand the big picture as a manager and cut through the fluff as a lawyer to resolve seemingly intractable disputes between warring parties.

Technology Proficiency

Extremely at ease with all types of technology due to having a bachelor’s degree in Electrical Engineering, a management degree with a specialization in Information Systems and decades of experience working in the information technology industry.

Education

Mitchell Hamline School of Law (JD); Southern Methodist University, Dedman School of Law (Patent Law Specialization); Dallas College, formerly El Centro College (Paralegal Certification); Dallas College, formerly El Centro College (Mediation Training); Stanford University (Stanford Advanced Program Management Certification); University of Connecticut (MBA, General

Management); Indian Institute of Management (MBA, Systems & Finance); Indian Institute of Technology (B Tech, Electrical Engineering).

Professional Licenses Admitted to the Bar: New York; U.S. District Court: Southern District of New York; Eastern District of New York, Eastern District of Texas; U.S. Supreme Court.
Registered to practice before the United States Patent and Trade Office (USPTO).
Advanced Mediator, Texas Mediator Credentialing Association.

Professional Associations Member of the New York State Bar Association; Dallas Bar Association; American Bar Association.

Mediation Rate \$350 Per Hour

Languages English, Hindi, Tamil, Urdu

Citizenship United States of America

Locale Coppell, TX

The AAA's Rules provide the AAA with the authority to administer a mediation including, mediator appointment, general oversight and billing. Accordingly, mediations that proceed without AAA administration are not considered AAA mediations, even when the parties select an mediator who is on the AAA's Roster.

The information contained in this resume has been supplied solely by the individual mediator and may, or may not, be a complete recitation of their experience. The AAA assumes no responsibility for the content, completeness, accuracy, or reliability of the information contained in a mediator's resume. If you have any questions about a mediator's experience or background, you are encouraged to contact your case manager.

Mediators on the AAA Roster are not employees or agents of the AAA.