



AAA Mediation.org™

**FN-4367399 MN-4367399 LN-4367399,
Esq.**

Pembroke Pines, Florida



Current Employer-Title Andrew C. Demos P.A. - Managing Shareholder

Work History Managing Shareholder, Andrew C. Demos P.A., 2007-Present; Managing Attorney, Glazer & Associates P.A., 2003-2007; Associate, Welbaum Guernsey Greenleaf and Gregory Black & Rune LLP, 2002-2003; Associate Attorney, Joel E. Greenberg P.A., 1999-2002; Law Clerk, State of Florida - Office of the Attorney General, 1997-1999.

Experience Legal experience involves handling various aspects of civil litigation, personal injury law, real estate litigation, construction law, probate, corporate matters, bankruptcy, and other areas of law. Extensive experience with navigating State and Federal Courts using creative and effective strategies for many clients. Successfully managed own law firm since 2007 after working in several law firms spanning initial eight years of practice, including managing attorneys at a seven attorney law office.

Mediator Experience Mediated many cases involving construction, real estate, community association law, and other areas of law since 2007. Typical matters include complex contract disputes, license issues, covenant enforcement, and other areas of law.

Representative Issues Handled as a Mediator Amounts claimed in litigation concerning contract law; construction defect claims and disputes; injunctions and enforcement of contractual covenants and restrictions; general damages claims in litigation; and other legal issues.

Mediator Style & Process Preferences Mediation requires an open mind to enabling solutions to present themselves. There are many potential connections that may exist to enable a resolution of part or all of a case or claim. Allowing the participants to naturally develop a productive mediation session through introspection and discussing concerns and ideas improves the overall chances of success. Settlement with outcomes that are sufficient for each of the parties to proceed ahead is valuable compared with the uncertainty and expense of ongoing litigation through appeals, possible re-trial, and other factors. The participants and any of the attorneys' present should rest well before mediation and reflect on the "big picture" so that the steering of the mediation session can be as effective as possible. Many of the cases said to be impossible or near impossible to settle end up with a signed agreement, which is rewarding. As a neutral facilitator, I will not provide advice to either party as he is a "neutral

facilitator”.

Education

St. Thomas University/Oklahoma City University School of Law (JD-1999); Florida International University, (BBA-1994); Miami-Dade College (Associate of Arts, Business Administration-1990).

Professional Licenses

Admitted to the Bar: Florida (1999).

Florida Supreme Court Certified Circuit & County Court Mediator (since 2007).

Professional Associations

Broward County Bar Association
Solo/Small Law Firm Networking Group, Broward County
Solo/Small Law Firm Networking Group, South Palm Beach County

Recent Publications & Speaking Engagements

Pain & Suffering Damages in Personal Injury, National Business Institute (“NBI”), Legal Ethics (Attorney-Client Relationship; Conflicts of Interest; Medical Records and HIPAA Compliance; Attorneys' Fees; Duty of Candor; Painkiller Addiction: Handling Impaired Clients) (2019);

Construction Law: Advanced Issues And Answers, NBI, Determining Who is Insured Under Commercial General Liability Policies ((A) The Certificate of Insurance; (B) The General Contractor as a Subcontractor's Additional Insured; (C) The General Contractor as an Additional Insured on the Duty to Defend; & (D) The Most Common Additional Insured (2019);

Getting Your Auto Injury Case Off the Ground, NBI, Negotiating with Auto Insurance Adjusters (Getting to Know Your Adjusters; Negotiation Techniques That Work; How the Adjuster's Settlement Authority is Restricted; and Re-Starting Stalled Negotiations). (2017);

Personal Injury from A to Z, NBI, topics covered (presentation included sub-topics): Legislative, Case Law and Regulatory Trends and Developments; Injury Demand Letters and Pre-Suit Negotiations (with subtopics).(2017);

Plaintiff's Personal Injury from Start to Finish, NBI, topic: Ethical Considerations for the Plaintiff's Attorney. Subtopics: (A) The Contingent Fee; (B) “The Costs of Litigation - What is a Legitimate Cost?”; (C) Advertising Legal Service; (D) Candor Toward the Tribunal; (E) Meritorious Claims and Contentions; (F) Conflicts of Interest in Plaintiff Cases; and (G) Ethical Dangers of Using Social Media, (2016);

Auto Injuries: Advanced Plaintiff Strategies, NBI, topics: Advanced Subrogation Issues; (A) The Interplay of PIP, UIM and Subrogation; (B) Complexities of the "Made Whole" Doctrine; (C) Advanced Negotiations of Subrogation Liens; (D) Issue of Subrogation with Med-Pay and Health Insurance; (E) Protecting Medicare's Interest in Auto Injury Settlements. (2015).

Mediation Rate

\$360 Per Hour

Languages

English, Spanish

Citizenship

United States of America

Locale

Pembroke Pines, FL

The AAA's Rules provide the AAA with the authority to administer a mediation including, mediator appointment, general oversight and billing. Accordingly, mediations that proceed without AAA administration are not considered AAA mediations, even when the parties select an mediator who is on the AAA's Roster.

The information contained in this resume has been supplied solely by the individual mediator and may, or may not, be a complete recitation of their experience. The AAA assumes no responsibility for the content, completeness, accuracy, or reliability of the information contained in a mediator's resume. If you have any questions about a mediator's experience or background, you are encouraged to contact your case manager.

Mediators on the AAA Roster are not employees or agents of the AAA.