



AAA Mediation.org™

**FN-4732559 MN-4732559 LN-4732559,  
Esq.**

Scottsdale, Arizona



**Current Employer-Title** Tricia Schafer Dispute Resolution PLLC - Mediator, Arbitrator

**Profession** Arbitrator, Mediator, Attorney (winding-down law practice 2024-2025)

**Work History** Founder, Tricia Schafer Dispute Resolution PLLC, 2023-present; Solo commercial litigation practice 2011-2024; Attorney, Mariscal Weeks McIntyre & Friedlander PA, 2005 - 2011 (commercial litigation); Attorney, Allen Price Padden & Sanders PC, 2004 (employment); Staff Attorney, Arizona Court of Appeals, 2003; Of Counsel, Coppersmith Gordon Schermer Owens & Nelson PLC, 1998 - 2002 (employment); Staff Counsel, New York State Public Employees Federation, 1994 - 1997.

**Experience** 30 years of experience as an advocate (and commencing in 2020, as a neutral) on all sides of commercial matters, including technology/AI, renewable energy, real estate, labor/employment, contracts, intellectual property, tax, business torts, finance, agency, fraud (common-law and securities fraud), insurance, health care (payor/provider, pharmaceutical, data privacy).

Representative Matters:

- Co-developer dispute involving utility-scale renewable energy projects.
- Medical partnership dispute over ownership of ambulatory surgery center, including interests in real estate, distributions, and return of capital.
- Residential developer in dispute among homebuilders regarding construction timing and critical path.
- Receivership arising out of investor's dispute with residential and commercial developers.
- Entity and/or departing professional(s) in law firms/medical practices/fitness industry.
- Retiring physician in alleged breach of asset purchase agreement.
- Medical insurance payment and reimbursement disputes (e.g., insurer/consumer, insurer/provider, facility/provider, pharmaceutical billing).
- Dispute between international corporation and family-owned manufacturer regarding exclusivity and intellectual property rights.
- Insurance dispute with former public official regarding whether malfeasance occurred in course and scope of duties.
- Franchisee dispute with national restaurant chain.

Major financial institutions in employment discrimination matters.

## **Mediator Experience**

Judge Pro Tempore in Maricopa County Superior Court. Half-day and full-day mediations of civil and commercial matters, as assigned by Court Administration.  
Ongoing role as a co-mediator in a dispute resolution process on an as-needed basis (with multi-day sessions when particular issues arise) in a municipal/tribal relationship, 2021-present.  
Previously served as Program Director for LATZ Negotiation Institute, which focuses on negotiation skills training for lawyers and business professionals.

## **Representative Issues Handled as a Mediator**

Commercial disputes in the public and private sectors. Examples include: contracts, insurance, leases, real estate, finance, energy/utilities, labor/employment, healthcare, securities, technology, and construction.

## **Mediator Style & Process Preferences**

I am known as a connector of people and ideas. For 30 years, as a lawyer and entrepreneur, I have established a reputation for bringing people together and creating opportunities.

As a mediator, I facilitate connections, put people at ease, build trust, and identify areas of common ground.

As a persuasive communicator and intuitive listener, I can identify and overcome obstacles to settlement.

I request confidential written statements from each party, and I talk with each party prior to mediation day. My strategic questions before and during mediations enhance the parties' ability to craft a meaningful resolution. I strive to minimize downtime in mediations by giving parties tasks or specific topics to consider when I am engaging with counterparties.

## **Technology Proficiency**

Regularly utilize mainstream videoconferencing platforms (Zoom, Teams, LoopUp, etc.) as both host and participant for mediations, arbitrations, and judicial settlement conferences.

Adept at breakout room management.

Able to guide parties and witnesses who may be less familiar with the formalities of testifying online.

Proficient in ESI management and terminology. Have presented and published on e-discovery and AI topics.

Occasional user of ChatGPT, as well as AI on curated platforms.

## **Education**

Georgetown Law (JD – 1994); University of California, Berkeley (BA, Economics – 1991).

## **Professional Licenses**

Admitted to the Bar: Arizona (1998).

## **Professional Associations**

ABA Dispute Resolution Section Fellow (2020-2022); ABA Litigation Section (2020-Present); City of Scottsdale Judicial Appointments Advisory Board (2020-2026); Maricopa County Bar Association Litigation Section Board (2021-2023); Scottsdale Bar Association Board (2019-Present); IDEA Health & Fitness Association (2004-Present); Horace Rumpole Inn of Court (2022-present).

## **Recent Publications & Speaking Engagements**

Tricia Schafer and Kent D.B. Sinclair, "Generative AI for Real Estate Lawyers," State Bar of Arizona publication, 7/2023  
Co-Chair, "Real Estate Rollercoaster: Strategies in a Turbulent Economy With Dwindling Resources," State Bar of Arizona, 7/2023  
Panelist, "A case study of the legal, administrative, and legislative aspects of veterinary care," Horace Rumpole Inn of Court, 3/2023  
Moderator, "What Every Business Lawyer Should Know about Business Insurance," Maricopa County Bar Association, December 2021  
Panelist, Complex Civil Litigation and Tier 3 Cases in Commercial Court, Maricopa County Bar Association, October 2021  
Co-Author, ABA Dispute Resolution Program State Survey, October 2021.

<b>Locations Where Parties Will Not be Charged for Travel Expenses</b>	Parties will not be charged for travel expenses within Maricopa, Yavapai, Gila, Pinal, or Pima County, Arizona.
<b>Mediation Rate</b>	\$425 Per Hour
<b>Languages</b>	English
<b>Citizenship</b>	United States of America
<b>Locale</b>	Scottsdale, AZ

The AAA's Rules provide the AAA with the authority to administer a mediation including, mediator appointment, general oversight and billing. Accordingly, mediations that proceed without AAA administration are not considered AAA mediations, even when the parties select an mediator who is on the AAA's Roster.

The information contained in this resume has been supplied solely by the individual mediator and may, or may not, be a complete recitation of their experience. The AAA assumes no responsibility for the content, completeness, accuracy, or reliability of the information contained in a mediator's resume. If you have any questions about a mediator's experience or background, you are encouraged to contact your case manager.

Mediators on the AAA Roster are not employees or agents of the AAA.