



AAA Mediation.org™

**FN-4849258 MN-4849258 LN-4849258,
Esq.**

Palm Desert, California

Current Employer-Title Lori Sanford Law, PC – Arbitrator, Mediator

Profession Arbitrator, Mediator

Work History Independent Arbitrator and Mediator, 2009-Present; Attorney, 1991-Present; Administrator, Laser Leasing Company, LLC, 2006-Present; Administrator, Sanford Medical Corporation, 2000-2016; Senior Trial Attorney, Kelly Hodukavich and Goldberg (in-house counsel Royal Sun Alliance Insurance Company), 1994-2000; Associate, Law Office of Michael H. Manning and Associates, 1992-1994; Associate and Law Clerk, Morton, Schlegel, Stone and Manning, 1990-1992.

Experience Over 32 years of civil litigation experience. Former insurance defense litigator and senior trial attorney handling cases for public entities, national companies and private individuals involving personal injury, construction and product liability claims. Recent litigation work for the plaintiff side in personal injury and business cases. Selected as a Top Lawyer in the arbitration and mediation category in Palm Springs Life Magazine annually 2017 - Present. Subject matter experience in the following areas:

BUSINESS AND COMMERCIAL: breach of contract, business ownership, business property dispute, conversion, joint venture and collections.

FINANCIAL: retail sales installment agreements, terms of service agreements, financial services, management fee disputes, misappropriation of funds, loss of use, lemon law.

HEALTHCARE: payor payee disputes, insurance billing claims, network provider agreements, buy sell agreements, equipment purchase, warranty contracts, business asset disposition, equipment rental contracts.

CONSUMER RELATED EMPLOYMENT CASES: involving discrimination, wage and hour, wrongful termination, sexual harassment, retaliation.

TORTS: motor vehicle, slip and fall, professional liability, medical, dental and legal malpractice, dog bite, product liability, property damage, premises liability, wrongful death, assault and battery.

REAL ESTATE: failure to disclose, property defects, HOA disputes, mold, nuisance, privacy.

Mediator Experience Mediation experience includes handling over 250 cases involving personal injury, motor vehicle, employment, HOA, medical and legal malpractice, business disputes, and real estate disputes.

Mediator Style & Process Preferences What distinguishes one mediator from another is the skill set brought to the table and whether the neutral is effective in resolving disputes. People skills are critical. Ms. Sanford approaches every mediation determined to help the parties resolve their disputes.

Technology Proficiency Substantial experience conducting arbitrations and mediations on Zoom. Also willing to do hybrid

hearings.

Education

La Sierra University, Zapara School of Business (MBA, customized concentration in Healthcare Management-2017); University of the Pacific, McGeorge School of Law (JD-1991); University of California, San Diego (BA-1984).

Professional Licenses

Admitted to the Bar: California (1991), Connecticut (1994) and New York (1995); U.S. District Court, Central District of California (1991), Eastern and Western Districts of New York (1995); U.S. Supreme Court (1995).

Professional Associations

Desert Bar Association Past President and current Mediation chair; Desert Bar Association volunteer administrator and panelist for the Riverside County Superior Court First Friday Voluntary Settlement Conference Program, Warren Slaughter-Richard Roemer Inn of Court Team leader and member, Riverside County Superior Court, Court Ordered Mediation Panel; Riverside County Bar Association, Dispute Resolution Service, Inc. Mediation and Trial Assignment Panel, California Association of Realtors Mediation panel; Member California Bar Association, Riverside County Bar, Desert Bar Association.

Recent Publications & Speaking Engagements

"Mediation: A Means for Resolving Trust & Estate Litigation and Civil Matters" podcast "Your Inheritance" July 14, 2023; "Best Practices for Arbitration Efficiency" presentation to the Desert Bar Association with AAA Vice President Aaron Gothelf, March 2023; Interviewer of California Supreme Court Justice Joshua Groban, Hall of Fame Awards, March 2023, "The First Friday Volunteer Settlement Conference Program and its Dedicated Volunteer Panel" Riverside Lawyer Magazine 2022 Article, "ADR as the Pathway to Reducing Case Numbers," Riverside County Bar Association Dispute Resolution Service 2019 article; "Conducting Remote Mediations," Superior Court of California, County of Riverside, ADR presentation and provided Zoom training to Court mediation panel, 2020.

Locations Where Parties Will Not be Charged for Travel Expenses

Riverside, Los Angeles, and San Diego County

Mediation Rate

\$3,000 Per Day

Languages

English

Citizenship

United States of America

Locale

Palm Desert, CA

The AAA's Rules provide the AAA with the authority to administer a mediation including, mediator appointment, general oversight and billing. Accordingly, mediations that proceed without AAA administration are not considered AAA mediations, even when the parties select an mediator who is on the AAA's Roster.

The information contained in this resume has been supplied solely by the individual mediator and may, or may not, be a complete recitation of their experience. The AAA assumes no responsibility for the content, completeness, accuracy, or reliability of the information contained in a mediator's resume. If you have any questions about a mediator's experience or background, you are encouraged to contact your case manager.

Mediators on the AAA Roster are not employees or agents of the AAA.