



AAA Mediation.org™

**FN-5220 MN-5220 LN-5220**

**New York, New York**



**Current Employer-Title** GCAVALLO Associates – President

**Profession** Construction Professional

**Work History** President, GCAVALLO Associates, 2014 – Present; Executive Vice President/Project Engineer, Gilbane Building Company, 1984 – 2013; Project Manager, Bechtel Corporation, 1980 – 1984; Director, York County Virginia, 1978 – 1981; Structural Engineer, Tenneco, 1977 – 1978; Captain, Corps of Engineers U.S. Army, 1974 – 1977. Past Adjunct Professor of the School of Engineering at Temple University for 12 years and Drexel University for two years.

**Experience** Construction professional with over 44 years of experience. Current clients are major university projects involved as owner advisor. Advisor for a European Italian international construction company and Turkish construction company and Russian design built firm. At Gilbane for 30 years where was responsible for a third of the company's offices within New York, Pennsylvania, New Jersey, Maryland, Washington, D.C, North Carolina and Atlanta. Spear headed the present new structure of the company and has been instrumental in its growth by opening offices in Philadelphia, New York City, Albany, Puerto Rico and various other locations. As Principal in Charge on many major projects in the healthcare, residential/condo, sports and federal markets, actively involved in contract negotiations with clients, architects and government agencies and actively negotiated major subcontractor claims and insurance issues. Experienced in both lump sum and guaranteed maximum price contracts and have been involved in projects ranging from \$10 million to \$1 billion in value. Has also acted as clients' agent in the reviewing and selection of professional services. Served three years on the Board of a company doing major construction work in Middle East.

Advisor to International Companies or Principal in charge with the following types and values of major projects:

International Experience:

Advisor board for an International European Italian Company doing work in Europe, South America, Africa and USA, in New York City.

Advisor to an international Turkish firm doing work overseas and USA, New York and Miami.

Was an active board member for three years on a company owned by Gilbane advising on federal

work on Military Bases in Middle East.

Residential/Condominium high rise in NYC and have experience in Philadelphia and Wilmington Delaware.

Corporate:

- \$250M Corporate Center for major Pharmaceutical Company
- Two office buildings for a major Technology Company valued at \$100M and \$125M

Higher Education:

- \$50M - \$100M projects including business schools, dorms, science and law school buildings

Hospital Projects:

- \$125M greenfield hospital in New Jersey
- \$220M/\$125M renovation and a new wing of a hospital in New York City and Long Island
- \$1Billion Hospital Complex for the Army Corp of Engineers
- Several Medical Office Buildings on hospital properties ranging from \$50M - \$70M
- Several Hospital renovations

Data Centers:

- Several greenfield sites in Pennsylvania and New Jersey averaging \$50M - \$100M
- Renovation and expansion of major Data Center for a high-end Financial Firm

Jail Facilities:

- \$200M greenfield maximum security jail facility in New Jersey
- \$60M renovation of a County Jail in New York City

Renovation Projects:

- Over a Billion dollars of historic renovations of major buildings.

Airport Projects:

- \$125M construction of a greenfield airport terminal with 36 gates
- Renovation and additions of existing terminal

Sports Center Projects:

- \$300M construction of a major greenfield hockey and basketball facility in New Jersey with a 25,000 seat capacity
- \$50M construction of a 8,000 seat greenfield arena

K-12 Projects:

- Involved in over \$200M worth of work for K-12 programs in Pennsylvania, New Jersey and Upstate New York

Power Generating Projects:

- Lead Engineer on major power plant in New Jersey.

For the last four years, construction volume has been 130 million a year as an advisor in Construction Management both domestic and international clients. Prior experience for 30 years was with a Construction Management Firm with yearly construction value of \$4 billion.

## **Mediator Experience**

Mediated over 50 cases for eight years involving owners, developers, contractors and major subcontractors. These cases have dealt with construction projects, healthcare facilities, residential condominiums, sports arenas, Higher ED facilities and airports. Involved in several successful Zoom Arbitrations and Mediations with AAA. Very comfortable with Zoom procedures and have conducted cases with several parties with up to 15 participants.

## **Representative Issues Handled as a Mediator**

Issues handled as a mediator have included contract disputes on the scope of work, delay, claims, quality, etc.

## **Mediator Style & Process Preferences**

To be a good mediator, you must understand the issues and understand each party's position. You need to know the contract, contract issues and the interest of both parties. I require a brief pre-hearing summation from each party outlining their position and any supporting documents. I become

very familiar with these issues. I require that both parties come to mediation prepared and willing to resolve the issue. I expect that each party understands their issue and the other party's position. During the mediation I will be a facilitator, meeting with each party privately and discussing their positions while advising them of industry standards based on my experience of managing over \$30 Billion dollars of construction projects. I will only facilitate the conversation and will not come to a conclusion, but I will work to insure that both parties understand their opponent's position. I will advise how an arbitrator may interpret the information during an arbitration. I will privately discuss with each party a cost-value benefit, but I will also work as a mediator to make each party understand the importance of resolving the issue at mediation. The parties must come to their own conclusion that if they do not resolve their issue by coming to a meeting of minds at mediation, they proceed to arbitration where the outcome may not be in their favor. Most importantly, as a mediator, I need to obtain each party's trust; I hold all discussion and shared materials confidential. I believe it is important that each party knows that they can be perfectly honest with me, without concern, and that all information will be kept confidential.

<b>Technology Proficiency</b>	Proficient in all technology and Microsoft Office and ZOOM etc.
<b>Education</b>	Old Dominion University (MBA-1980); Temple University (BS, Civil Engineering-1974).
<b>Professional Licenses</b>	Professional Engineer: Pennsylvania; New Jersey, Virginia, Delaware. Certified Financial Planner; Certified Construction Manager.
<b>Professional Associations</b>	Board Advisor to International Italian Construction Firm, Past Board member for ITSI a firm that did work in Middle East and government construction projects, Rhode Island College (Board Member) and Board Member for High Rise/Condo mix use residential and commercial. Serving on the President Advisor Board for Temple University advising on University issues.
<b>Locations Where Parties Will Not be Charged for Travel Expenses</b>	New York City, Philadelphia, and Naples Florida
<b>Mediation Rate</b>	\$450 Per Hour
<b>Languages</b>	English, French, Italian
<b>Citizenship</b>	United States of America
<b>Locale</b>	New York, NY

The AAA's Rules provide the AAA with the authority to administer a mediation including, mediator appointment, general oversight and billing. Accordingly, mediations that proceed without AAA administration are not considered AAA mediations, even when the parties select an mediator who is on the AAA's Roster.

The information contained in this resume has been supplied solely by the individual mediator and may, or may not, be a complete recitation of their experience. The AAA assumes no responsibility for the content, completeness, accuracy, or reliability of the information contained in a mediator's resume. If you have any questions about a mediator's experience or background, you are encouraged to contact your case manager.

Mediators on the AAA Roster are not employees or agents of the AAA.